ATRIA
Good food – better mood.

Atria Plc

Half-Year Financial Report 2021

1 January – 30 June 2021

Atria Group's adjusted EBIT improved clearly – Atria Finland's strong performance continued

April–June 2021

- Consolidated net sales totalled EUR 387.2 million (EUR 366.3 million).
- Consolidated adjusted EBIT was EUR 12.6 million (EUR 4.1 million), or 3.2 per cent (1.1%).
- Consolidated EBIT was EUR -32.5 million (EUR 4.1 million), or -8.4 per cent (1.1%) of net sales. The EBIT adjustment item consists of the accumulated translation differences between the ruble and the euro of EUR -45.1 million recognized in the income statement in connection with the sale of the Russian subsidiary (OOO Pit-Product).
- All business areas posted a positive EBIT.
- The EBIT of Atria Finland grew by EUR 4.0 million from the previous year. Net sales increased by EUR 14.7 million due to higher Food Service sales and exports.
- The increase in Atria Sweden's net sales and EBIT was mainly due to increased sales to fast food customers.
- Atria Denmark & Estonia's EBIT increased clearly due to lower meat raw material prices.
- Atria raised its EBIT guidance for 2021: adjusted EBIT is estimated at EUR 41–48 million (EUR 40.5 million).
- The sale of Atria's Russian subsidiary OOO Pit-Product was completed in April.
- Atria is investing EUR 30 million in production restructuring in Sweden – production will be centralised at the Sköllersta plant and the Malmö plant will be closed.
- All the packages of Atria branded chicken products will be labelled with the product's carbon footprint. The label on the packaging indicates the climate impact of the entire production chain of the product, converted into carbon dioxide equivalents (kg CO_2e / product).
- Atria distributed a dividend of EUR 0.50 per share for the financial period ended 31 December 2020.

January–June 2021

- Consolidated net sales totalled EUR 748.5 million (EUR 723.0 million).
- Consolidated adjusted EBIT was EUR 19.1 million (EUR 6.4 million).
- Consolidated EBIT was EUR -26.0 million (EUR 6.4 million), or -3.5 per cent (0.9%) of net sales. The EBIT adjustment item consists of the accumulated translation differences between the ruble and the euro of EUR -45.1 million recognized in the income statement in connection with the sale of the Russian subsidiary (OOO Pit-Product).
- Atria Finland's net sales and EBIT improved clearly. Sales grew in all sales channels, especially Food Service sales and exports to China increased. EBIT was EUR 7.6 million higher than in the previous year.
- The improvement in Atria Sweden's net sales and EBIT was due to stable raw-material prices, the strengthening of the Swedish krona and good sales development to fast food customers.
- Atria Denmark & Estonia's EBIT increased significantly year-on-year, which was mainly due to the lower price level of meat raw material.
- Atria Group's operational structure and segment reporting was changed. The reporting segments will be Atria Finland, Atria Sweden and Atria Denmark & Estonia. As a result of the segment change, the Sibylla Rus company operating in the fast food business in Russia is reported as part of the Atria Sweden segment as of 1 January 2021.

	Q2	Q2	H1	H1	
EUR million	**2021**	**2020**	**2021**	**2020**	**2020**
Net sales					
Atria Finland	277.7	263.0	537.9	515.6	1,066.3
Atria Sweden	88.0	78.3	164.7	156.3	332.2
Atria Denmark & Estonia	26.7	26.9	51.2	53.3	106.8
Unallocated	4.6	10.2	14.6	23.8	51.8
Eliminations	-9.8	-12.1	-19.9	-26.1	-53.0
Net sales, total	**387.2**	**366.3**	**748.5**	**723.0**	**1,504.0**
EBIT before items affecting comparability					
Atria Finland	11.3	7.3	21.1	13.5	43.1
Atria Sweden	0.3	-1.6	-1.0	-3.3	0.8
Atria Denmark & Estonia	2.0	1.1	4.0	1.4	5.3
Unallocated	-1.0	-2.7	-5.0	-5.2	-8.7
Adjusted EBIT	**12.6**	**4.1**	**19.1**	**6.4**	**40.5**
Adjusted EBIT, %	**3.2 %**	**1.1 %**	**2.6 %**	**0.9 %**	**2.7 %**
Items affecting comparability of EBIT:					
Unallocated					
Impact of the sale of the subsidiary	-45.1	0.0	-45.1	0.0	0.0
EBIT	**-32.5**	**4.1**	**-26.0**	**6.4**	**40.5**
EBIT, %	**-8.4 %**	**1.1 %**	**-3.5 %**	**0.9 %**	**2.7 %**
Profit before taxes	**-31.9**	**3.6**	**-26.8**	**4.7**	**37.3**
Earnings per share, EUR	**-1.25**	**0.07**	**-1.11**	**0.08**	**0.81**

Juha Gröhn, CEO

"The first 6 months of 2021 have been favourable to Atria. Net sales have grown by EUR 26 million to nearly EUR 750 million. Adjusted EBIT is now EUR 19.1 million, having been EUR 6.4 million a year ago.

In the second quarter of the current year, all business areas improved their profitability compared to the same period last year and posted a positive EBIT. Adjusted EBIT now amounted to EUR 12.6 million, compared with EUR 4.1 million last year.

Atria's Russian subsidiary Pit-Product was sold and the conversion difference between the ruble and the euro accumulated over the years is recorded in the income statement. The translation difference was EUR -45.1 million. For this reason, EBIT in January-June was EUR -26.0 million. The recording has no effect on Atria's cash flow or equity ratio. At the end of June, Atria's equity ratio was 49 per cent. In Russia, the sale of Sibylla fast food continues as part of Atria's business. The operations are reported as part of Atria Sweden's business area. Sibylla's sales in Russia have developed well.

In the spring and early summer, coronavirus restrictions have been lifted in all countries where Atria operates and this has immediately revitalised Food Service and fast food sales. We are not yet at the level we were at before the coronavirus appeared, but recovery is well under way. Similarly, sales growth to the retail sector is subsiding. The changes are anticipated, and Atria is prepared for the change in the focus between sales channels.

In the early part of the year, pork exports to China in particular have increased. The price level on the Chinese market was level until early summer, but then prices turned downwards. Now we are at a new price level for late summer and early autumn deliveries. The situation for the rest of the year is open.

The strongest development of product groups is in convenience food. A year ago, the convenience food market was weak after a long and strong period of growth. We have now returned to a growth path. For other product groups, the word 'stable' best describes the situation.

The recovery of the Food Service market and the growth in demand for convenience food shows that even the coronavirus pandemic is not causing a lasting change in our eating habits. We want a balance between eating at home and outside the home. We also want to keep the time spent cooking reasonable.

Construction of the poultry plant in Nurmo has started with earthmoving works in the planned schedule."

April–June 2021

Atria Group's net sales for April–June totalled EUR 387.2 million (EUR 366.3 million). Adjusted EBIT was EUR 12.6 million (EUR 4.1 million). Consolidated EBIT was EUR -32.5 million (EUR 4.1 million). The EBIT includes a translation difference of EUR -45.1 million of the sold Russian subsidiary (OOO Pit-Product). Atria's net sales increased by 5.7 per cent due to increased sales to Food Service customers and export customers in Finland and growth in Atria Sweden's fast food sales.

Atria Group's adjusted EBIT was bolstered through increased sales, a favourable sales structure and better cost management. In particular, Atria Finland's EBIT growth was clear, which was the result of increased net sales, increased Food Service sales and exports, and good cost management.

Atria raised its EBIT guidance for 2021 and estimates the adjusted EBIT at EUR 41–48 million (EUR 40.5 million). The reason for the improvement in the EBIT forecast during the first half of the year is the increase in pork exports from Finland to China, the favourable sales structure and cost management. In addition, the negative impact on consolidated EBIT of the operational activities of OOO Pit-Product, which was sold on 30 April 2021, was shorter than forecast.

In May, Atria decided to invest EUR 30 million in production restructuring in Sweden. The investment includes the expansion of production facilities and the purchase of new production equipment for the Sköllersta plant. As a result of the restructuring, Malmö's production will be transferred to the Sköllersta and Moheda plants in Sweden and to the Hansted plants in Denmark. The transfer of production is expected to be completed in 2023. By concentrating production, Atria wants to ensure its future competitiveness through more efficient production and logistics, which also have lower climate impacts. The restructuring is estimated to generate total annual savings of EUR 3.5 million for Atria.

In February, Atria concluded the sale of its Russian subsidiary OOO Pit-Product to Limited Liability Company Agricultural Complex Mikhailovskiy, which belongs to the Cherkizovo Group. The divestment, which transfers ownership of OOO Pit-Product to the buyer, was completed at the end of April. The purchase price is approximately EUR 32 million. Apart from the translation difference, the divestment had no other effect on Atria's consolidated result. The divestment has an impact of around EUR 35 million on Atria Group's net sales. The business has been showing a loss. The divestment did not include Atria Russia's other subsidiary, Sibylla Rus LLC, which engages in fast food operations in Russia.

Cumulated translation differences associated with Pit-Product stood at EUR -45.1 million on 30 April 2021. The translation differences have accumulated from exchange rate fluctuations during the Pit-Product holding. Atria purchased Pit-Product in 2005. At that time, one euro corresponded to around RUB 34. At the time of the transaction, one euro was worth RUB 90. When divesting a foreign subsidiary, the cumulative translation differences associated with said subsidiary, which have already been recognised in equity, are recognised through profit or loss. Since the cumulated translation differences already reduce the Group's equity, this recognition has no impact on the Group's equity ratio or cash flow.

As a result of the sale of Atria's Russian subsidiary Pit-Product, MBA Ilari Hyyrynen has been appointed CEO of Sibylla Russia, the fast food chain operating in Russia, Kazakhstan and Belarus, as of 5 May 2021. Ilari Hyyrynen previously acted as Executive Vice President of the Atria Russia business area. Ilari Hyyrynen is a member of Atria Group's management team and reports to CEO Juha Gröhn.

January–June 2021

Atria Group's net sales for January–June totalled EUR 748.5 million (EUR 723.0 million). Adjusted EBIT was EUR 19.1 million (EUR 6.4 million). Consolidated EBIT was EUR -26.0 million (EUR 6.4 million). Atria

Group's net sales increased owing to good sales to the retail sector and exports during Q1. Sales to Food Service customers strengthened in Q2, especially in Finland. Consolidated adjusted EBIT was boosted by the growth in net sales, good export development and lower costs.

The increase in Atria Finland's net sales was due to increased sales in all sales channels, especially Food Service sales and exports to China were higher than in the corresponding period of the previous year. Atria Finland saw its EBIT improve as a result of increased net sales, a better sales structure and good cost management. Chinese export prices started to decline at the end of the review period.

Atria Sweden's net sales in local currency strengthened by 2.1 per cent compared to the corresponding period of the previous year, and EBIT improved by more than EUR 2 million. COVID-19 restrictions had a negative impact on the Food Service and fast food business, but the market began to recover at the end of the review period. The development of Atria Sweden's EBIT in Q1 was weighed down by the costs incurred in implementing the ERP system. As a result of a segment change in Atria Group, the Sibylla Rus company operating in the fast food business in Russia is reported as part of the Atria Sweden segment as of 1 January 2021. The change had a positive effect on net sales and EBIT for the review period and the comparison period.

Atria Denmark & Estonia's EBIT increased by EUR 2.5 million. The EBIT improvement was due to low raw material prices at the beginning of the year and good cost management.

Atria increased its stake in Well-Beef Kaunismaa Ltd by 20 per cent through share transactions made in March. Atria now owns 90 per cent of Well-Beef Kaunismaa's stock. In 2016, Atria acquired 70 per cent of Well-Beef Kaunismaa's stock. Well-Beef Kaunismaa holds a strong position in the Finnish market as a manufacturer of high-quality hamburger patties and kebab products.

Atria Finland states the carbon footprint of chicken products in its packaging and invests in the use of renewable energy – Atria Sweden and Atria Denmark reduce the amount of plastic in their packaging

Atria Finland has expanded the calculation of the carbon footprint of its chicken products, and now a label indicating the product's carbon footprint is added to all packaging of Atria brand chicken products. The label on the packaging indicates the climate impact of the product throughout the production chain, converted into carbon dioxide equivalents. The carbon footprint is calculated and reported per product item (kg CO_2e / product). By calculating the carbon footprint of primary production, it is possible to gain a more thorough understanding of the origin of carbon emissions from all operations and where emissions can be reduced. This is one step on the road to Atria's goal of a truly carbon-neutral food chain by 2035.

Atria Sweden launched a new Lönneberga chicken package in which the amount of plastic has been significantly reduced. The new packaging contains 57 per cent less plastic, which means 20 tonnes less plastic per year. Atria Denmark launched a new packaging for Aalbaek cold cuts, which uses about 20 percent less plastic than before.

In May, Atria Finland launched a project to build a wind farm. There are plans to build a wind farm of about 45 megawatts, which would mean that 7 windmills would be built in the vicinity of the Nurmo plant. The project company Lakeuden Taivaanraapija Oy has been established to implement the wind farm. The project is based on domestic, provincial ownership. The company is owned by Itikka Co-operative (60%), Skarta Group (30%) and Atria (10%). The company would produce renewable energy for Atria, and the income is returned to the owners, Finnish family farms.

Atria Finland, together with Nurmon Aurinko Oy, is implementing an extension of the solar power plant next to the Nurmo plant. The panel capacity of the current power plant, commissioned in 2018, will almost double: the panel capacity of the extension will be 5 MWp and it will consist of more than 9,400 solar panels. The solar power park covers an area of almost 7 hectares, which is equivalent to more than 9 football fields. It produces about 4,250 MWh of solar power per year, which corresponds to the annual consumption of about 2,100 studio apartments. Construction work on the extension of the solar power park will start in July–August, and it will be ready for commissioning during 2022. The project implementer, Nurmon Aurinko Oy, has received a 20 per cent energy subsidy from Business Finland for the project. The total value of the project is approximately EUR 2.7 million. After the commissioning of the extension, Atria's annual solar power production will exceed 9,000 MWh.

Key indicators

EUR million	30.6.2021	30.6.2020	31.12.2020
Shareholders´ equity per share EUR	15.14	14.24	14.96
Interest-bearing liabilities	191.2	263.0	218.1
Equity ratio, %	48.9 %	43.8 %	46.8 %
Net gearing, %	41.5 %	59.7 %	43.6 %
Gross investments	20.4	23.4	45.6
% of net sales	2.7 %	3.2 %	3.0 %
Average FTE*	3,770	4,515	4,444

*The figure for the review period is without the number of employees of OOO Pit-Product.
The principles for calculating the indicators are presented at the end of the report.

Business development by area, January–June 2021

Atria Finland

EUR million	Q2 2021	Q2 2020	H1 2021	H1 2020	2020
Net sales	277.7	263.0	537.9	515.6	1,066.3
EBIT	11.3	7.3	21.1	13.5	43.1
EBIT, %	4.1 %	2.8 %	3.9 %	2.6 %	4.0 %

Atria Finland's net sales for April–June totalled EUR 277.7 million (EUR 263.0 million). The increase in net sales was mainly due to the recovery of the Food Service market compared to the corresponding period of the previous year. However, Food Service sales in April–June were still somewhat behind the corresponding period in 2019, when there were no coronavirus restrictions in the market yet. Sales to retail customers were almost at the level of the corresponding period of the previous year, although in the comparison period retail sales were at a significantly higher level due to coronavirus hoarding. Exports to China continued to increase. A-Rehu's feed sales also developed positively during the review period. EBIT was EUR 11.3 million (EUR 7.3 million). EBIT growth was due to stronger net sales, a favourable sales structure and good cost management. The reduction in statutory employment pension contributions was removed from the beginning of May and had a negative impact on EBIT.

Net sales for January–June totalled EUR 537.9 million (EUR 515.6 million). The increase in net sales was due to increased sales in all sales channels, especially Food Service sales and exports to China were higher than in the corresponding period of the previous year. EBIT increased to EUR 21.1 million (EUR 13.5 million). EBIT growth was due to higher net sales, a better sales structure and good cost management. During the first part of the year, Chinese export prices were reasonably stable, but began to decline at the end of the review period.

In April–June, sales in Finnish retail trade increased slightly by about 0.3 per cent in the product groups represented by Atria. Sales of convenience food products grew the most, by more than 10 per cent compared to the corresponding period of the previous year. Atria’s supplier share is about 24 per cent in the product groups represented by Atria. (Source: Atria market insight)

The Food Service market in Finland has grown strongly: more than 30 per cent compared to the previous year. Although growth is similar in all Food Service product groups represented by Atria, the market value is not yet at the 2019 level. Atria’s supplier share in the Food Service market is approximately 21 per cent in the product groups represented by Atria. (Source: Atria market insight)

The poultry plant investment is progressing according to the planned schedule. Supplier tendering is ongoing and earthworks began in April.

In March, Atria, Lihakunta, Itikka Co-operative and Pohjanmaan Liha Co-operative, together with Maitosuomi Co-operative, established Nautasuomi Oy, a company developing cattle feeds, which is indirectly owned by Finnish milk and meat producers. The aim of the arrangement is to combine the expertise and resources of milk and meat producers, and thus to support internationally competitive milk and beef production. The aim of the cooperation is to ensure cost-effective and high-quality industrial feed for dairy and beef farms. Feed costs form a significant part of farm production costs. This cooperation can contribute to the success of farms by investing in the development of productivity.

Atria increased its stake in Well-Beef Kaunismaa Ltd by 20 per cent through share transactions made in March. Atria now owns 90 per cent of Well-Beef Kaunismaa's stock. In 2016, Atria acquired 70 per cent of Well-Beef Kaunismaa's stock. Well-Beef Kaunismaa holds a strong position in the Finnish market as a manufacturer of high-quality hamburger patties and kebab products.

Atria Sweden

EUR million	Q2 2021	Q2 2020	H1 2021	H1 2020	2020
Net sales	88.0	78.3	164.7	156.3	332.2
EBIT	0.3	-1.6	-1.0	-3.3	0.8
EBIT, %	0.3 %	-2.0 %	-0.6 %	-2.1 %	0.2 %

Atria Sweden's net sales for April–June totalled EUR 88.0 million (EUR 78.3 million). In the local currency, net sales grew by 8.9 per cent year-on-year. Sales of Sibylla and Food Service products continued to be below normal levels due to coronavirus restrictions. The Food Service and fast food market in Sweden began to recover at the end of the review period with the gradual removal of coronavirus restrictions. Sales to retail were slightly lower than the previous year’s figures. Sales to fast food customers improved significantly – especially in Russia. Due to coronavirus restrictions, domestic tourism has increased in Russia, which has grown the local fast food market. EBIT was EUR 0.3 million (EUR -1.6 million). EBIT growth was due to stable raw-material prices and the strengthening of the Swedish krona as well as improved sales to fast food customers.

Net sales for January–June totalled EUR 164.7 million (EUR 156.3 million). In the local currency, net sales grew by 2.1 per cent year-on-year. COVID-19 restrictions had a negative impact on the Food Service and fast food business, but the market began to recover at the end of the review period. Sales to retail declined at the end of Q2. EBIT was EUR -1.0 million (EUR -3.3 million). The development of EBIT in Q1 was weighed down by the costs incurred in implementing the ERP system. As a result of a segment change in Atria Group, the Sibylla Rus company operating in the fast food business in Russia is reported as part of the Atria Sweden segment as of 1 January 2021. The change had a positive effect on net sales and EBIT for the review period and the comparison period.

Sales to retail of the product groups represented by Atria were at a good level at the beginning of the year, but growth slowed in Q2: the sausage market was at the previous year's level, the cold cuts market grew by 4.1 per cent and the poultry products market grew by 10.2 per cent in value. In January–June, Atria's supplier share remained stable and was 19.0 per cent in sausages, 12.6 per cent in cold cuts and 16.8 per cent in fresh chicken products. (Source: AC Nielsen).

In May, Atria decided to invest EUR 30 million in production restructuring in Sweden. The investment includes the expansion of production facilities and the purchase of new production equipment for the Sköllersta plant. As a result of the restructuring, Malmö's production will be transferred to the Sköllersta and Moheda plants in Sweden and to the Hansted plants in Denmark. The transfer of production is expected to be completed in 2023. By concentrating production, Atria wants to ensure its future competitiveness through more efficient production and logistics, which also have lower climate impacts. The restructuring is estimated to generate total annual savings of EUR 3.5 million for Atria.

Atria Denmark & Estonia

EUR million	Q2 2021	Q2 2020	H1 2021	H1 2020	2020
Net sales	26.7	26.9	51.2	53.3	106.8
EBIT	2.0	1.1	4.0	1.4	5.3
EBIT, %	7.5 %	4.1 %	7.7 %	2.7 %	4.9 %

Atria Denmark & Estonia's net sales for April–June totalled EUR 26.7 million (EUR 26.9 million). EBIT amounted to EUR 2.0 million (EUR 1.1 million). Atria Denmark & Estonia’s EBIT increased clearly year-on-year. Sales to retail increased, but coronavirus restrictions weakened exports. EBIT grew strongly, which was due to the lower price level of meat raw material.

Net sales for January–June totalled EUR 51.2 million (EUR 53.3 million). EBIT amounted to EUR 4.0 million (EUR 1.4 million). Net sales were bolstered by the price increases implemented early in the year. EBIT growth was impacted by low meat raw material prices and good cost management.

In Estonia, the barbecue season started later than normal this summer. With the removal of coronavirus restrictions, the Food Service market recovered in June, which weighed down retail growth. The Estonian Food Association chose Atria Maks & Moorits Homemade Minced Meat as the best food product in Estonia. The product received special praise for its innovative packaging.

The launch of new cold cuts packaging containing less plastic was successful in Denmark and increased sales during the review period.

Average personnel (FTE)

Personnel by Business Area average FTE	H1 2021	H1 2020	2020
Atria Finland	2,431	2,430	2,398
Atria Sweden	893	903	879
Atria Denmark & Estonia	446	446	439
Unallocated *)		736	728
Total	3,770	4,515	4,444

*) Sold operation, OOO Pit Product

Financial position

Consolidated interest-bearing net liabilities on 30 June 2021 amounted to EUR 182.6 million (31 December 2020: EUR 191.6 million).

In the review period, the Group’s free cash flow (operating cash flow - cash flow from investments) was EUR 28.2 million (EUR -4.9 million). Free cash flow includes a net cash flow effect of EUR 29.3 million related to the sale of OOO Pit-Product.

Equity ratio at the end of the review period was 48.9 per cent (31 December 2020: 46.8 %). Accumulated translation differences related to the sold subsidiary, OOO Pit-Product, of EUR -45.1 million were written off from translation differences to retained earnings. The recording has no effect on equity ratio or cash flow. In January–June, translation differences recognised in equity increased equity by EUR 0.7 million (EUR -5.4 million).

In April, Atria refinanced a EUR 40 million loan due in April 2023 with a new EUR 60 million bullet loan that has a maturity of seven years. Last year, the coronavirus pandemic caused an imbalance in the short-term financing commercial paper market, but the market has functioned well again this year. In the review period, Atria has used the commercial paper market for short-term financing normally. Cash funds have been decreased during the year closer the company's target level and amounted to EUR 8.6 million on 30 June 2021 (31 December 2020: EUR 26.6 million). The Group's liquidity has remained good. On 30 June 2021, the Group had undrawn committed credit facilities worth EUR 85.0 million (31 December 2020: EUR 85.0 million). The average maturity of loans and committed credit facilities at the end of the review period was 4 years 5 months (31 December 2020: 3 years 2 months).

Business risks in the review period and short-term risks

Atria's business, net sales and earnings can be affected by several uncertainties. Risk management and business risks are comprehensively described in Atria's Annual Report 2020, which can be found at www.atria.fi/en/group/investors/financial-information/annual-reports.

Risks related to human and animal health and welfare also occurred in Q2 2021. The COVID-19 pandemic identified in early 2020 is causing uncertainty in Atria's operations, although coronavirus vaccinations have progressed well and restrictions on people's movement and business have been partially removed. The reasons for the continuing uncertainty are the duration of the pandemic, the variants of the virus and the speed of implementation of country-specific vaccination programmes. In the long run, the coronavirus pandemic may also affect economic, legislative and regulatory risks. During the review period, Atria has invested in the health and safety of its personnel and in maintaining the reliability of product deliveries.

The digitalising and globalising world has brought with it cyber risks. Risks related to cyber crime and IT disruptions can also affect Atria's operations, either directly or through service providers' systems. Every effort is made to prevent and protect against them through systematic monitoring and security-enhancing measures.

Rising input costs for primary production and, as the drought continues, the potentially weak harvest prospects in the autumn may increase cost pressures on meat production.

The African swine fever, which has been found in multiple European countries and in China and Russia, affected the price of pork around the world. Considering the risk of African swine fever spreading to Finland, Atria employs prevention measures at its own production plants and contract production farms. Cases of avian flu in Europe have in turn caused uncertainty in the poultry market.

Outlook for the future

Atria raised its EBIT guideline for 2021 and estimated the adjusted EBIT to be EUR 41-48 million (EUR 40.5 million).

The reason for the improvement in the EBIT forecast is increased pork exports from Finland to China, favourable sales structure and cost control during the first half of the year. In addition, the negative impact of the operating activities of OOO Pit-Product on the Group's EBIT was shorter than forecast. OOO Pit-Product was sold on April 30, 2021. The earnings trend towards the end of the year is affected by the development in the demand of various sales channels, the profitability of exports and the effects of cost inflation.

The statement describing the development of EBIT and the amount of translation differences accumulated from the sale of OOO Pit-Product are updated in the new guidelines. In other respects, the guidelines have remained unchanged.

Updated guidelines:
In 2021, Atria Group's adjusted EBIT is estimated to be EUR 41-48 million (EUR 40.5 million).

The adjusted EBIT is determined by adjusting the EBIT recognised in the income statement with material items affecting comparability. These may include events that are not part of the company's ordinary business activities, such as reorganisation of operations, capital gains and losses from the sale of operations, impairment, and the costs of discontinuing significant operations. Such an item affecting EBIT, is the translation difference recognition of EUR -45.1 million arising from the sale of OOO Pit-Product. The translation difference was recognised after the deal was finalised.

Atria operates mainly in the retail and Food Service markets in Finland and Sweden. The strong and rapid changes in the global meat market will have a greater impact on the company's development and reduce predictability.

Consumption of poultry meat is expected to continue to increase, while consumption of red meat is expected to decline slightly. Atria has increased its meat exports, and pork exports to China, for example, are expected to increase further during 2021.

The coronavirus pandemic that began in 2020 and continues in early 2021 has caused strong and rapid changes in the business environment in the food industry. This has hindered the predictability of the company’s development. Immediate effects related to Atria's business have included national restrictions on restaurant operations and public food services, resulting in reduced sales to Food Service customers. During the coronavirus pandemic, the importance of ordinary everyday food has strengthened. The possible weakening of consumer purchasing power will also affect food purchases and may shift the sales structure of Atria's products into an unfavourable direction.

Previously published guidelines were:
In 2021, Atria Group's adjusted EBIT is estimated to be EUR 37–43 million (EUR 40.5 million).

The adjusted EBIT is determined by adjusting the EBIT recognised in the income statement with material items affecting comparability. These may include events that are not part of the company's ordinary business activities, such as reorganisation of operations, capital gains and losses from the sale of operations, impairment, and the costs of discontinuing significant operations. Such an item affecting EBIT, if realised, is the translation difference recognition arising from the sale of OOO Pit-Product. Cumulated translation differences associated with Pit-Product stood at around EUR -45 million on 31 December 2020. Translation differences depend on the development of the Russian rouble exchange rate and will be recognised after the deal has been finalised.

Atria operates mainly in the retail and Food Service markets in Finland and Sweden. The strong and rapid changes in the global meat market will have a greater impact on the company's development and reduce predictability.

Consumption of poultry meat is expected to continue to increase, while consumption of red meat is expected to decline slightly. Atria has increased its meat exports, and pork exports to China, for example, are expected to increase further during 2021.

The coronavirus pandemic that began in 2020 and continues in early 2021 has caused strong and rapid changes in the business environment in the food industry. This has hindered the predictability of the company’s development. Immediate effects related to Atria's business have included national restrictions on restaurant operations and public food services, resulting in reduced sales to Food Service customers. During the coronavirus pandemic, the importance of ordinary everyday food has strengthened. The possible weakening of consumer purchasing power will also affect food purchases and may shift the sales structure of Atria's products into an unfavourable direction.

Financial calendar 2021

In 2021, Atria Plc will publish one more interim report:

- Interim report January–September on 21 October 2021 at approximately 8:00 am.

Financial releases can also be viewed on the company’s website at www.atria.com immediately after their release.

Decisions of the General Meeting 2021

The decisions of the General Meeting were published as a company announcement on 29 April 2021. The announcement can be viewed on Atria's investor pages at https://www.atria.fi/konserni/sijoittajat/yhtiokokoukset/yhtiokokous-2021

Valid authorisations to acquire the company's own shares or issue shares, grant special rights and make donations

The General Meeting resolved, in accordance with the proposal of the Board of Directors, to authorise the Board of Directors to resolve on the acquisition of a maximum of 2,800,000 of the Company’s own series A shares in one or more instalments with funds belonging to the Company’s unrestricted equity, subject to the provisions of the Finnish Companies Act on the maximum number of treasury shares. The authorisation may be used for the financing or execution of any acquisitions or other arrangements or investments relating to the company’s business, as part of the company’s incentive programme, to develop the company’s capital structure, to be otherwise further transferred, to be retained by the company or to be cancelled.

The shares shall be acquired in a proportion other than that of the shareholders’ current shareholdings in the company in public trading arranged by Nasdaq Helsinki Ltd at the market price at the time of acquisition. The shares shall be acquired and paid according to the rules of Nasdaq Helsinki Ltd and Euroclear Finland Ltd. The Board of Directors was authorised to decide on the acquisition of the Company's own shares in all other respects.

The authorisation shall supersede the authorisation granted by the Annual General Meeting on 29 April 2020 to the Board of Directors to decide on the acquisition of the company’s own shares and be valid until the closing of the next Annual General Meeting or until 30 June 2022, whichever is first.

The General Meeting resolved, in accordance with the proposal of the Board of Directors, to authorise the Board of Directors to resolve on an issue of a maximum total of 5,500,000 new series A shares or series A shares possibly held by the company, in one or more instalments, by issuing shares and/or option rights or other special rights entitling to shares, referred to in Chapter 10, section 1 of the Finnish Companies Act. The authorisation may be exercised to finance or execute any acquisitions or other arrangements or investments related to the company’s business, to implement the company’s incentive programme or for other purposes at the Board’s discretion.

The authorisation includes the Board of Directors' right to decide on any terms and conditions of the share issue and the issue of special rights referred to in Chapter 10, section 1 of the Finnish Companies Act. The authorisation thus also includes the right to issue shares in a proportion other than that of the shareholders’ current shareholdings in the company under the conditions provided by law, the right to issue shares against payment or without charge and the right to decide on a share issue without payment to the company itself, subject to the provisions of the Companies Act on the maximum number of treasury shares.

The authorisation shall supersede the share issue authorisation granted by the Annual General Meeting on 29 April 2020 to the Board of Directors and is valid until the closing of the next Annual General Meeting or until 30 June 2022, whichever is first.

The General Meeting resolved, in accordance with the proposal of the Board of Directors, to authorise the Board of Directors to donate a maximum of EUR 100,000 of the company's distributable funds to support activities of colleges, universities or other educational institutions or to support other charitable or similar purposes and at the same time authorised the Board to decide on payment schedules for donations and other terms of the donation.

Shares

Atria Plc’s share capital consists of a total of 28,267,728 shares, divided into 19,063,747 series A shares and 9,203,981 series KII shares. Each series A share entitles its holder to one (1) vote at a General Meeting and each series KII share to ten (10) votes. Atria Plc's shareholders are entitled to a total of 111,103,557 votes. The company holds 92,185 pcs of its own series A shares.

Corporate governance principles

Atria's Corporate Governance Principles and deviations from the Finnish Corporate Governance Code as well as the remuneration report are published on the company's website at www.atria.com.

ATRIA GROUP

Consolidated income statement

EUR million	4-6/2021	4-6/2020	1-6/2021	1-6/2020	1-12/2020
Net sales	**387.2**	**366.3**	**748.5**	**723.0**	**1,504.0**
Costs of goods sold	-341.8	-330.3	-664.9	-653.1	-1,337.7
Gross profit	**45.4**	**36.0**	**83.6**	**69.9**	**166.3**
Sales and marketing expenses	-22.3	-19.6	-41.2	-39.2	-77.7
Administrative expenses	-10.7	-11.9	-23.4	-23.5	-45.7
Other operating income	1.0	0.7	2.0	1.7	3.2
Other operating expenses	-45.9	-1.1	-47.0	-2.4	-5.6
EBIT	**-32.5**	**4.1**	**-26.0**	**6.4**	**40.5**
Finance income and costs	-0.4	-0.8	-2.7	-2.2	-4.5
Income from joint ventures and associates	1.1	0.2	1.8	0.6	1.2
Profit before taxes	**-31.9**	**3.6**	**-26.8**	**4.7**	**37.3**
Income taxes	-2.9	-1.3	-3.8	-1.7	-12.6
Profit for the period	**-34.8**	**2.3**	**-30.7**	**3.0**	**24.7**
Profit attributable to:					
Owners of the parent	-35.1	2.1	-31.3	2.4	22.9
Non-controlling interests	0.3	0.2	0.7	0.7	1.8
Total	**-34.8**	**2.3**	**-30.7**	**3.0**	**24.7**
Basic earnings per share, EUR	-1.25	0.07	-1.11	0.08	0.81
Diluted earnings per share, EUR	-1.25	0.07	-1.11	0.08	0.81

Consolidated statement of comprehensive income

EUR million	4-6/2021	4-6/2020	1-6/2021	1-6/2020	1-12/2020
Profit for the period	**-34.8**	**2.3**	**-30.7**	**3.0**	**24.7**
Other comprehensive income after tax:					
Items that will not be reclassified to profit or loss					
Actuarial losses from benefit-based pension obligations	0.0	0.1	0.0	0.1	-0.1
Items reclassified to profit or loss when specific conditions are met					
Cash flow hedges	1.5	1.5	1.7	-2.7	-1.5
Currency translation differences	45.3	7.9	44.4	-5.4	-6.8
Total comprehensive income for the period	**12.0**	**11.8**	**15.4**	**-5.0**	**16.2**
Total comprehensive income attributable to:					
Owners of the parent	11.7	11.6	14.7	-5.7	14.5
Non-controlling interests	0.3	0.2	0.7	0.7	1.8
Total	**12.0**	**11.8**	**15.4**	**-5.0**	**16.2**

Consolidated statement of financial position

Assets EUR million	30.6.2021	30.6.2020	31.12.2020
Non-current assets			
Property, plant and equipment	372.5	395.5	395.5
Biological assets	0.6	0.6	0.6
Right-of-use assets	31.1	36.9	33.7
Goodwill	164.1	160.4	164.8
Other intangible assets	79.7	82.3	83.9
Investments in joint ventures and associates	15.6	15.2	14.5
Other financial assets	1.2	1.2	1.2
Loan and other receivables	4.5	4.4	4.6
Deferred tax assets	2.5	4.7	1.5
Total	**671.8**	**701.2**	**700.4**
Current assets			
Inventories	92.9	106.9	102.9
Biological assets	4.2	4.3	3.6
Trade and other receivables	123.3	126.7	106.1
Cash and cash equivalents	8.6	13.9	26.6
Total	**229.0**	**251.7**	**239.2**
Total assets	**900.8**	**953.0**	**939.5**

Equity and liabilities EUR million	30.6.2021	30.6.2020	31.12.2020
Equity attributable to the shareholders of the parent company	428.1	402.5	422.8
Non-controlling interests	12.1	15.0	16.1
Total equity	**440.2**	**417.5**	**438.9**
Non-current liabilities			
Loans	157.2	146.9	138.8
Lease liabilities	22.4	27.8	24.6
Deferred tax liabilities	37.1	40.1	39.2
Pension obligations	7.1	6.7	7.2
Other non-interest-bearing liabilities	3.6	8.8	1.8
Provisions	0.1	0.2	0.3
Total	**227.5**	**230.5**	**211.9**
Current liabilities			
Loans	2.5	78.7	45.1
Lease liabilities	9.1	9.5	9.6
Trade and other payables	221.5	216.8	234.0
Total	**233.1**	**305.0**	**288.7**
Total liabilities	**460.6**	**535.5**	**500.7**
Total equity and liabilities	**900.8**	**953.0**	**939.5**

Consolidated statement of changes in equity

EUR million	Equity attributable to the shareholders of the parent company							Non-cont rolling inte rests	Total equity
	Share capital	Treasury shares	Other funds	Inv. non-rest. equity fund	Trans lation diff.	Retained earnings	Total		
Equity 1.1.2020	**48.1**	**-1.2**	**0.2**	**249.2**	**-55.8**	**179.5**	**419.9**	**14.4**	**434.3**
Profit for the period						2.4	2.4	0.7	3.0
Other comprehensive income									
Cash flow hedges			-2.7				-2.7		-2.7
Actuarial gains/losses from pension benefits						0.1	0.1		0.1
Currency translation differences					-5.4		-5.4		-5.4
Changes in shares of non-controlling interest						0.0	0.0		0.0
Share-based payments				0.1			0.1		0.1
Dividends						-11.8	-11.8	-0.1	-11.9
Equity 30.6.2020	**48.1**	**-1.2**	**-2.5**	**249.3**	**-61.2**	**170.1**	**402.5**	**15.0**	**417.5**
Equity 1.1.2021	**48.1**	**-1.2**	**-1.3**	**249.5**	**-62.7**	**190.4**	**422.8**	**16.1**	**438.9**
Profit for the period						-31.3	-31.3	0.7	-30.7
Other comprehensive income									
Cash flow hedges			1.7				1.7		1.7
Currency translation differences					44.4		44.4		44.4
Changes in shares of non-controlling interest						4.6	4.6	-4.1	0.5
Dividends						-14.1	-14.1	-0.5	-14.6
Equity 30.6.2021	**48.1**	**-1.2**	**0.4**	**249.5**	**-18.3**	**149.6**	**428.1**	**12.1**	**440.2**

Consolidated cash flow statement

EUR million	1-6/2021	1-6/2020	1-12/2020
Cash flow from operating activities			
Operating activities before financial items and taxes	29.3	21.5	115.2
Financial items and taxes	-9.9	-4.2	-13.0
Net cash flow from operating activities	**19.3**	**17.2**	**102.2**
Cash flow from investing activities			
Investments in tangible and intangible assets	-20.4	-22.8	-40.8
Acquired operations	0.0	0.0	-3.4
Sold operations	29.3	0.0	0.0
Increase (-) / decrease (+) in long-term receivables	-0.6	0.5	0.7
Change in short-term receivables	0.5	-0.2	-0.1
Dividends received	0.0	0.4	0.5
Net cash used in investing activities	**8.9**	**-22.1**	**-43.2**
Cash flow from financing activities			
Draw down of long-term borrowings	60.0	7.0	37.0
Repayment of long-term borrowings	-48.6	-10.7	-41.7
Increase (+) / decrease (-) in short-term loans	-35.6	34.7	-8.3
Principal elements of lease payments	-4.7	-4.8	-9.4
Acquisition of non-controlling interest	-4.0	0.0	0.0
Contribution by non-controlling interest	0.9	0.0	0.0
Dividends paid	-14.6	-11.9	-11.9
Net cash used in financing activities	**-46.7**	**14.3**	**-34.4**
Change in liquid funds	**-18.5**	**9.4**	**24.6**
Cash and cash equivalents at beginning of year	26.6	4.4	4.4
Effect of exchange rate changes on cash flows	0.5	0.1	-2.4
Cash and cash equivalents at the end of period	**8.6**	**13.9**	**26.6**

Half-year report notes

Half-year report accounting principles

This half-year report has been compiled in accordance with the IAS 34 Interim Financial Reporting standard. Atria has applied the same principles in preparing this half-year report as in preparing the 2020 annual financial statements. However, as of 1 January 2021, the Group uses new or revised standards and IFRIC interpretations published by the IASB, included in the accounting principles of the annual financial statements 2020.

The preparation of the interim report in accordance with IFRS requires the Group's management to use estimates and assumptions that affect the reported amounts of assets and liabilities, income and expenses. In addition, discretion must be used in applying the accounting principles. The estimates and assumptions are based on the views at the end of the review period and include risks and uncertainties. The realised values may deviate from the estimates and assumptions. Due to the financial uncertainty caused by the coronavirus pandemic, the company has assessed the effects of the pandemic on the income statement and balance sheet for the review period. In particular, the company has assessed whether the situation gives rise to indications of impairment of assets or the need to update provisions or other accounting estimates. The company estimates that the pandemic does not currently have a material impact on the reported figures.

The key accounting estimates and discretionary decisions are presented in more detail in the accounting principles for the 2020 consolidated financial statements.

The formulae for calculating the indicators are presented at the end of the report. In the company’s view, the indicators presented serve to clarify the view provided by the income statement and balance sheet of the operational result and financial position of operations.

The figures presented in the release are rounded to EUR million, so the combined total of individual figures may differ from the total sum presented.

The figures presented in this half-year report are unaudited.

Changes to segment reporting

On 28 April 2021, Atria reported in a company announcement that Atria Group's operational structure and financial reporting would be changed. The change is implemented in reporting as of 1 January 2021.

Following the sale of OOO Pit-Product, Atria Russia does not form an independent business area and is therefore not a reporting segment. As a result, Atria Group's operational structure and financial reporting will be changed. Sibylla Rus is reported as part of the Atria Sweden segment, which includes most of the Sibylla business. OOO Pit-Product's net sales and EBIT for 2021 are reported under 'Unallocated'. The change is implemented in reporting as of 1 January 2021.

Atria Group’s reporting segments as of 1 January 2021 are as follows:
- Atria Finland
- Atria Sweden
- Atria Denmark & Estonia

Operating segments

EUR million	4-6/2021	4-6/2020	1-6/2021	1-6/2020	1-12/2020
Revenue from consumer goods					
Atria Finland	216.0	205.3	414.7	398.3	823.2
Atria Sweden	88.0	78.3	164.7	156.3	332.2
Atria Denmark & Estonia	26.2	26.3	50.2	52.3	104.7
Unallocated	4.6	10.2	14.6	23.8	51.8
Eliminations	-9.8	-12.1	-19.9	-26.1	-53.0
Total	**325.0**	**308.0**	**624.3**	**604.7**	**1,258.9**
Revenue from primary products					
Atria Finland	61.7	57.8	123.2	117.3	243.1
Atria Sweden	-	-	-	-	-
Atria Denmark & Estonia	0.5	0.6	1.1	1.0	2.1
Unallocated	-	-	-	-	-
Total	**62.2**	**58.3**	**124.3**	**118.3**	**245.2**
Total net sales	**387.2**	**366.3**	**748.5**	**723.0**	**1,504.0**
EBIT					
Atria Finland	11.3	7.3	21.1	13.5	43.1
Atria Sweden	0.3	-1.6	-1.0	-3.3	0.8
Atria Denmark & Estonia	2.0	1.1	4.0	1.4	5.3
Unallocated *	-46.2	-2.7	-50.1	-5.2	-8.7
Total	**-32.5**	**4.1**	**-26.0**	**6.4**	**40.5**
Investments					
Atria Finland	8.6	7.8	13.8	15.9	30.6
Atria Sweden	2.2	2.9	4.6	6.1	11.2
Atria Denmark & Estonia	1.2	0.6	1.9	1.1	3.4
Unallocated	0.0	0.2	0.0	0.2	0.3
Total	**12.0**	**11.5**	**20.4**	**23.4**	**45.6**
Depreciation and write-offs					
Atria Finland	9.3	8.7	18.6	17.6	35.8
Atria Sweden	3.5	3.3	7.0	6.6	13.1
Atria Denmark & Estonia	1.1	1.1	2.3	2.3	4.6
Unallocated	0.0	0.7	1.4	1.3	3.1
Total	**13.9**	**13.8**	**29.3**	**27.9**	**56.7**

Atria Plc's group structure and segment reporting was changed with effect from 1 January 2021. Comparative data published in a company announcement on 28 April 2021.

* The numbers for 2021 include the accumulated translation differences of the sold subsidiary of EUR -45.1 million

Fair value hierarchy of financial assets and liabilities

EUR million

Balance sheet items	30.6.2021	Level 1	Level 2	Level 3
Assets				
Financial assets at fair value through other comprehensive income	1.2			1.2
Derivative financial instruments	2.0		2.0	
Total	**3.2**	**0.0**	**2.0**	**1.2**
Liabilities				
Derivative financial instruments	2.0		2.0	
Total	**2.0**	**0.0**	**2.0**	**0.0**

Balance sheet items	31.12.2020	Level 1	Level 2	Level 3
Assets				
Financial assets at fair value through other comprehensive income	1.2			1.2
Derivative financial instruments	0.9		0.9	
Total	**2.1**	**0.0**	**0.9**	**1.2**
Liabilities				
Derivative financial instruments	6.0		6.0	
Total	**6.0**	**0.0**	**6.0**	**0.0**

There were no transfers between Levels 1 and 2 during the period.

Level 1: Prices listed on active markets for identical assets and liabilities.
Level 2: Fair values can be determined either directly (i.e., as prices) or indirectly (i.e., derived from prices).
Level 3: Fair values are not based on verifiable market prices.

Fair values of financial instruments do not deviate significantly from balance sheet values.

Related party transactions

EUR million

The following transactions were completed with related parties:

	4-6/2021	4-6/2020	1-6/2021	1-6/2020	1-12/2020
Sales of goods and services	5.7	4.6	10.8	9.6	20.1
Purchases of goods and services	-24.1	-23.6	-48.8	-48.1	-98.2

	30.6.2021	30.6.2020	31.12.2020
Receivables	1.9	1.2	1.0
Liabilities	4.2	12.1	8.5

Contingent liabilities

EUR million	30.6.2021	30.6.2020	31.12.2020
Debts with mortgages given as security			
Loans from financial institutions	1.2	1.3	1.3
Pension fund loans	4.4	4.2	4.4
Total	**5.6**	**5.6**	**5.7**
Mortgages given as comprehensive security			
Real estate mortgages	1.2	1.3	1.3
Guarantee engagements not included in the balance sheet			
Guarantees	0.1	0.1	0.1

Acquisitions of non-controlling interests

Atria has increased its stake in Well-Beef Kaunismaa Ltd by 20 per cent and owns 90 per cent of the company's stock as a result of the share transaction made on 19 March 2021. The purchase price was EUR 4.0 million.The remaining value of the put option of the company's minority shareholders (10%) on 30 June 2021 was EUR 2.1 million and it has been recognised in long-term interest-free liabilities. The company has been Atria's subsidiary since 2016.

Sold operations

In February, Atria concluded the sale of its Russian subsidiary OOO Pit-Product to Limited Liability Company Agricultural Complex Mikhailovskiy, which belongs to the Cherkizovo Group. The divestment, which transferred ownership of OOO Pit-Product to the buyer, was completed on 30 April 2021. OOO Pit-Product's assets and liabilities were presented as assets held for sale and liabilities related to assets in the March 2021 interim report.

The divestment does not include Atria Russia's other subsidiary, Sibylla Rus LLC, which engages in fast food operations in Russia.

The purchase price was EUR 32.2 million. The divestment has an impact of around EUR 35 million on Atria Group's net sales. The business has been showing a loss. The divested business had approximately 720 employees.

Cumulated translation differences associated with Pit-Product stood at EUR -45.1 million on 30 April 2021. The translation differences have accumulated from exchange rate fluctuations during the Pit-Product holding. Atria purchased Pit-Product in 2005. At that time, one euro corresponded to around RUB 34. At the time of the transaction, one euro was worth RUB 90. When divesting a foreign subsidiary, the cumulative translation differences associated with said subsidiary, which have already been recognised in equity, are recognised through profit or loss. Since the cumulated translation differences already reduce the Group's equity, this recognition has no impact on the Group's equity ratio or cash flow.

Sold operations:

EUR million	30.4.2021
Asset	
Property, plant and equipment	20.8
Right-of-use assets	0.2
Other intangible assets	1.6
Inventories	7.6
Trade and other receivables	4.5
Cash and cash equivalents	1.4
Total assets	36.1
Liabilities	
Long-term lease liabilities	0.1
Deferred tax liabilities	1.8
Short-term lease liabilities	0.1
Short-term trade and other payables	3.4
Total liabilities	5.5
Consideration received or receivable:	
Cash	30.8
Fair value of contingent consideration	1.4
Total consideration	32.2
Sold net assets	-30.6
Transactions costs	-1.5
Result on sale before reclassification of foreign currency translation reserve	0.0
Reclassification of foreign currency translation reserve	-45.1
Loss on sale	-45.1
Cash flow from sold operations:	
Received payment	30.8
Company´s cash and cash equivalents	-1.4
Total	29.3

The main exchange rates

	Income statement			Balance sheet		
	1-6/2021	**1-6/2020**	**1-12/2020**	**30.6.2021**	**30.6.2020**	**31.12.2020**
SEK	10.1294	10.661	10.4881	10.1110	10.4948	10.0343
DKK	7.4369	7.4648	7.4544	7.4362	7.4526	7.4409
RUB	89.6125	76.6825	82.6454	86.7725	79.6300	91.4671

Principles for calculating financial indicators

Alongside the IFRS figures, Atria publishes certain other widely used alternative financial indicators which can be derived from the income statement and balance sheet.

Adjusted EBIT		In addition to reporting EBIT, the company publishes an adjusted EBIT indicator to describe the actual financial development of the business and to improve comparability between different periods. The adjusted EBIT is determined by adjusting the EBIT recognized in the income statement for material items that affect comparability. These may include events that are not part of the ordinary business activities, such as the restructuring of operations, capital gains and losses attributable to the sale of operations, impairment, and the costs of discontinuing significant operations.	
Gross investments	=	Investments in tangible and intangible assets, including acquired businesses	
Free cash flow	=	Operational cash flow – cash flow from investments	
FTE	=	$\frac{\text{Hours worked during the review period}}{\text{Number of working days during the review period * normal working hours per day}}$	
Return on equity (%)	=	$\frac{\text{Profit/loss for the accounting period}}{\text{Equity (average)}}$	* 100
Return on investment (%)	=	$\frac{\text{Profit/loss before tax + interest and other financial expenses}}{\text{Equity + interest-bearing financial liabilities (average)}}$	* 100
Equity ratio (%)	=	$\frac{\text{Equity}}{\text{Balance sheet total – advance payments received}}$	* 100
Interest-bearing liabilities	=	Loans and lease liabilities	
Gearing (%)	=	$\frac{\text{Interest-bearing liabilities}}{\text{Equity}}$	* 100
Net interest-bearing liabilities	=	Interest-bearing liabilities – cash and cash equivalents	
Net gearing (%)	=	$\frac{\text{Interest-bearing liabilities – cash and cash equivalents}}{\text{Equity}}$	* 100
Earnings/share (basic)	=	$\frac{\text{Profit for the period attributable to the owners of the parent company}}{\text{Weighted average of outstanding shares}}$	
Equity/share	=	$\frac{\text{Equity attributable to the owners of the parent company}}{\text{Undiluted number of shares on 31 Dec}}$	
Dividend/share	=	$\frac{\text{Dividend distribution during the accounting period}}{\text{Undiluted number of shares on 31 Dec}}$	
Dividend/profit (%)	=	$\frac{\text{Dividend/share}}{\text{Earnings per share (EPS)}}$	* 100
Effective dividend yield (%)	=	$\frac{\text{Dividend/share}}{\text{Closing price at the end of the accounting period}}$	* 100
Price/earnings (P/E)	=	$\frac{\text{Closing price at the end of the accounting period}}{\text{Earnings per share}}$	
Average price	=	$\frac{\text{Overall share turnover (EUR)}}{\text{Undiluted average number of shares traded during the accounting period}}$	
Market capitalisation	=	Number of shares at the end of the accounting period * closing price on 31 Dec	
Share turnover (%)	=	$\frac{\text{Number of shares traded during the accounting period}}{\text{Undiluted average number of shares}}$	* 100

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ATRIA PLC
Board of Directors

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