

## Comparative financial data for 2017 of the new segments

From the beginning of 2018, the operational structure and financial reporting of the Atria Group was changed. The organization of Atria Scandinavia was simplified and a separate segment was created for Swedish operations. Denmark and Estonia are forming one single business area and reporting segment. The new business area is called Atria Denmark & Estonia. Atria Finland and Atria Russia business areas will continue to be reported as independent segments.

The reporting segments of the Atria Group will be as of January 1, 2018:

- Atria Finland
- Atria Sweden
- Atria Russia
- Atria Denmark & Estonia

### OPERATING SEGMENTS

EUR million	Q1	Q2	Q3	Q4	2017
	2017	2017	2017	2017	
<b>Net sales</b>					
Atria Finland	228.2	252.4	245.0	260.7	986.4
Atria Sweden	72.6	78.4	78.6	77.7	307.2
Atria Russia	18.7	22.9	22.4	21.7	85.7
Atria Denmark & Estonia	23.4	25.2	25.0	25.3	98.9
Eliminations	-10.4	-10.5	-10.2	-11.0	-42.0
<b>Total</b>	<b>332.5</b>	<b>368.4</b>	<b>360.8</b>	<b>374.4</b>	<b>1,436.2</b>
<b>EBIT</b>					
Atria Finland	4.1	7.7	13.1	11.4	36.3
Atria Sweden	-0.6	0.9	0.7	1.4	2.4
Atria Russia	-1.7	0.5	1.3	0.8	0.8
Atria Denmark & Estonia	1.2	1.3	1.4	1.3	5.2
Unallocated	-1.7	-0.4	-0.3	-1.4	-3.7
<b>Total</b>	<b>1.2</b>	<b>10.0</b>	<b>16.2</b>	<b>13.4</b>	<b>40.9</b>
<b>Investments</b>					
Atria Finland	5.4	6.5	5.3	6.0	23.4
Atria Sweden	4.5	4.8	6.3	7.2	22.8
Atria Russia	0.7	0.4	0.5	1.3	2.9
Atria Denmark & Estonia	1.6	1.0	1.3	0.9	4.8
<b>Total</b>	<b>12.2</b>	<b>12.7</b>	<b>13.5</b>	<b>15.5</b>	<b>53.9</b>
<b>Depreciation and write-offs</b>					
Atria Finland	6.8	6.6	6.5	6.6	26.5
Atria Sweden	2.7	2.6	2.7	2.5	10.5
Atria Russia	1.3	1.2	1.1	1.1	4.7
Atria Denmark & Estonia	1.0	1.0	1.0	1.3	4.4
<b>Total</b>	<b>11.8</b>	<b>11.5</b>	<b>11.2</b>	<b>11.6</b>	<b>46.1</b>